

## Applicant Business Information

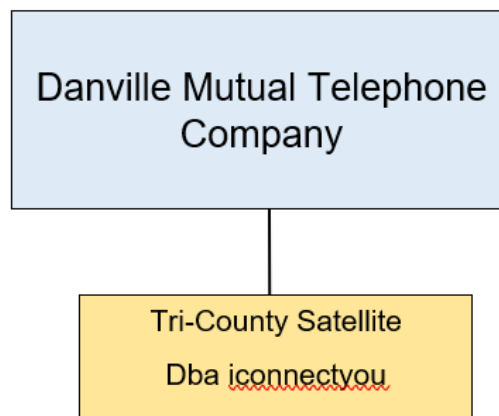
**Include information about your business structure, history, table of organization.**

Established in 1901, Danville Mutual Telephone Company has an extensive history of providing excellent customer service. Danville Mutual Telephone Company is committed to providing reliable telecommunications services to businesses and residents of Des Moines and Henry Counties located in Southeast Iowa. This commitment is kept alive through powerful local ownership and decision making while maintaining its Corporate Values of 'Respect, Ethics, Trust, Knowledge, and Customer Service.'

### **Danville Mutual Telephone Company**

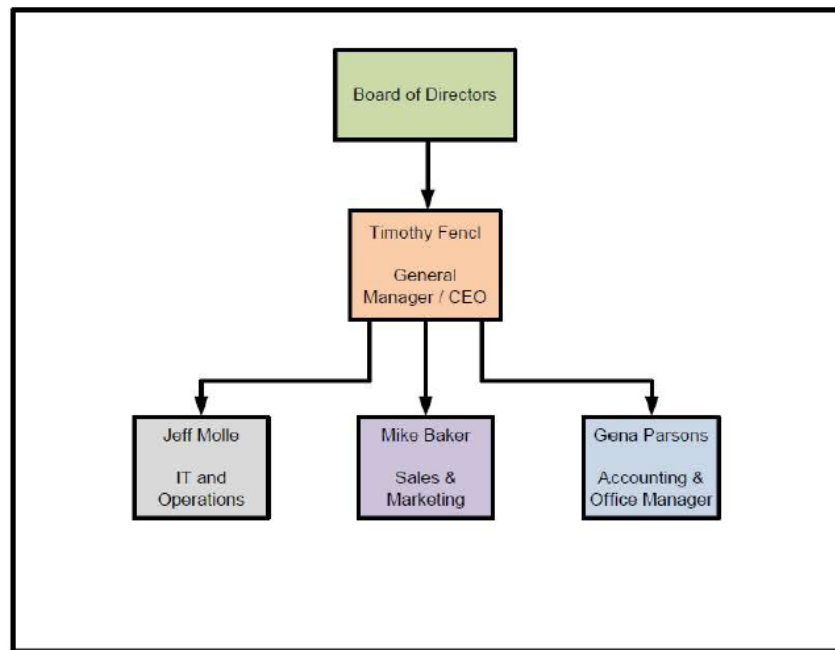
#### **Organizational Chart**

Subsidiary Operation



Danville Mutual Telephone Company's key management personnel offer a notable depth of experience to the proposed Lowell Area FTTP Build. Combined, the team brings over 64 years of telecommunications industry experience to the table. General Manager, Timothy Fencil, has 30 years of industry experience himself. In addition, Gena Parsons and Jeff Molle each offer over 10 years of experience. This level of knowledge ensures the success of the proposed Lowell Area FTTP Build. The Danville Mutual Telephone Company team is prepared to serve the residents of southeast Iowa with a high-quality, reliable service.

## Danville Mutual Telephone Company Organizational Chart Management



Given its dedication to its customers and communities, Danville Mutual Telephone Company offers one-on-one customer service, making technology user-friendly by making the customer experience user-friendly. Danville Mutual Telephone Company is committed to listening to and talking through their customers' needs, helping them discover appropriate solutions. By making technology approachable, Danville Mutual Telephone Company empowers their customers to use Internet and wireless technology to make their customers lives easier and more enjoyable. Danville Mutual Telephone Company strives to provide cutting-edge technology as well as high quality products and services at fair and competitive rates.